

# MANAGED SECURITY SERVICE PROVIDER



## SECUREOPS

*PROVIDING CUSTOM, COST-EFFECTIVE  
MANAGED SECURITY SOLUTIONS FOR 20 YEARS*

### Introducing CoPilot™

Outsourcing without the downside of staff augmentation or black box managed services

### CoPilot™ is Our Collaborative Approach

Together, we will assess your staffing, coverage, and integration needs to accomplish your security requirements. You will have a dedicated team whether they are full-time, or partial resources. The team will work inside your current workflows and tools and suggest changes that improve security, reduce costs and boost efficiency.

## The SecureOps' CoPilot™ Difference

Typical Staff Augmentation	SecureOps CoPilot™	Typical Fully Outsourced Managed Service
Moderate Flexibility, High Overhead	Highly Flexible, Collaborative Service Model and Fully Managed Staff Augmentation	Poor Flexibility, Black Box Service Model
Training and Micromanagement of Staff Required	Dedicated Team, Managed by the SecureOps Proven Process	No Direct Control of Staff or Processes
Service is Usually Not 24/7 & Typically No SLA	24/7 Service with Customer-Driven SLA's	Rigid, Inflexible SLA's that are Established When the Service Begins
Staff is Ad-Hoc; Processes and Structure is Often Non-Existent	Objectives, Deliverables and Processes are Established Collaboratively Quarterly	No Control of Staff or Infrastructure. One Size Fits All Solution Model
Frequent Staff Turnover	Reliable, Certified Seasoned Consultants with Focused Expertise	Staff is Often Generalists; Poor at Transitioning with Client Needs

Typical Staff Augmentation	SecureOps CoPilot™	Typical Fully Outsourced Managed Service
Availability Often Limited For Extra Hours or Nights & Weekends	Staff is Available at Client Request. FTE Model May be Used	Staffing Needs are Inflexible and Established Upfront
Client's Must Provide Documentation and Processes. Staff Augmentation is a-La-Carte and Often Mismatched with Needs	The Processes and Documentation are Created Collaboratively and with the Right Experts Provided at the Right Time	Customer does not own Documentation or Processes. Transitioning to Internal Teams or Another Provider is Exceedingly Difficult
Pricing is Often High and Inflexible, It is Based on the Number of Consultant Hours	Flexible, Predictable Pricing Models Geared to Deliver a Positive ROI	Pricing is Unpredictable and Usually Based on Inputs such as Number of Firewalls, Events, or IP's



### Vulnerability Management

Full vulnerability management lifecycle using your scanning tools and playbooks.



### Endpoint Security

Full EndPoint management team using your software, infrastructure, and tools.



### Security Infrastructure Management

Security tools will be optimized, secure as well as, fully documented and ITIL compliant



### Security Monitoring

Triage & investigation of events using your custom SIEM, Ticketing system and playbooks.



### SecureOps-as-a-Service

Full turn-key solutions that include all infrastructure, staff, and playbooks necessary to accomplish your security objectives.

## The SecureOps Difference

A Managed Security Services Provider (MSSP) provides resources and support to your people, processes, and technology 24x7x365 in order to protect your customers, employees, and assets from security threats.

SecureOps delivers our customers value by creating close relationships, assessing needs, and providing tailored, cost-effective solutions. While many MSSP's attempt to package services and solutions to cut costs. SecureOps certified experts understand that the constant changes in technology, threats, and risks to a business, demand a partner who understands the customer's business and environment to provide effective protection.

### ***Our People. Your Platform. Your Processes***

Founded in 1999, SecureOps is the Managed Security Service Provider that has evolved our services and grown our expertise to better protect our customers and their data. The benefit to our customers is that they have a partner that understands their business risks, threats, and technology environment. The real value is the ongoing support that ensures protection for their customers, employees, and data.

Headquartered in downtown Montreal, Canada SecureOps was founded in 1999 specifically to protect organizations and their critical assets from Cyber Threats. Our certified experts build and deliver tailored security services to monitor and protect our client's most critical IT assets 24/7.

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